

Grant \$\$\$: Find it, Get it, Keep it!

Have a Grant Writing **Tip** to Share??

- Make your product neat and easy to read.
- Write clearly and succinctly state what you want to do and how you will do it. Assume that the person reviewing knows nothing about your field.
- Use lay terms, not clinical language.
- Don't reinvent the wheel –keep historical information.
- Find a contact person – call them and create a mini relationship before applying and after rejection. This gets your foot in the door for the next grant cycle.
- Start early... it always takes longer than you think.
- Always submit on time.
- Keep file of demographic information, news articles regarding your social service topic.
- Use the logic model.
- All grants require individuality! No two are alike!
- Choose your battles wisely. Develop “walk away” power.
- Don't be afraid to ask for help.
- The larger number of people influenced by the grant receive, the better. More money to people., not capital items.